

**- Celebrated Shale Oil Course -  
Developed and Delivered by Alboran**

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Case study:  
Oil production company,  
Lithuania

**3day mba**  
**Shale Oil**

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## Aims

The client is a Lithuanian-Danish joint venture focused on socially and environmentally friendly methods of oil production. The company produces oil from eight oil fields in Lithuania, and is continuously looking for new oil production improvement methods.

The company approached Terrapinn Training as they were interested in learning more about shale oil, particularly due to the success around shale gas exploration in the US and Poland. They were keen to learn more about the potential opportunities and to find out about the latest happenings in the industry. Key objectives for the 15 attendees from across the company included:

- To gain a general overview of the technical and geological aspects of shale oil/gas recovery
- To understand the opportunities and risks around shale in Lithuania and Europe
- To find ways forward using shale, since conventional reserves were being depleted

## Solution

The company put forward 15 participants from across its business in Lithuania, with job titles ranging from Chief Engineer and Senior Geologist to General Manager and Operations Manager. A trainer was then chosen to deliver the three-day customised training course, to make it as relevant and beneficial as possible for all attendees.

The agenda was designed to meet the organisation's specific training needs, with each key point being reinforced by in-depth case studies and hands-on exercises. Key points included:

- Field development strategies for shale
- Price risks in relation to shale
- Production technologies and optimisation
- The outlook for the company – operational challenges, strategic issues and corporate responsibility

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## Outcome

The course was well received by all involved, and gained an overall average training rating of 9 out of 10. Attendees walked away with an improved understanding of shale oil both globally and in Lithuania, ready to apply their learning to boost the company's profitability.

Feedback included:

"Very impressive, very useful."

Course attendee

"I particularly enjoyed the sessions on financial evaluation and modelling. The trainer was very good and competent, and the topics chosen were very interesting and relevant."

Deputy General Manager

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**We are delighted to provide additional information on our services.**

**Please contact us by Phone or Email:**

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